

A Successful Financial Year 20-21



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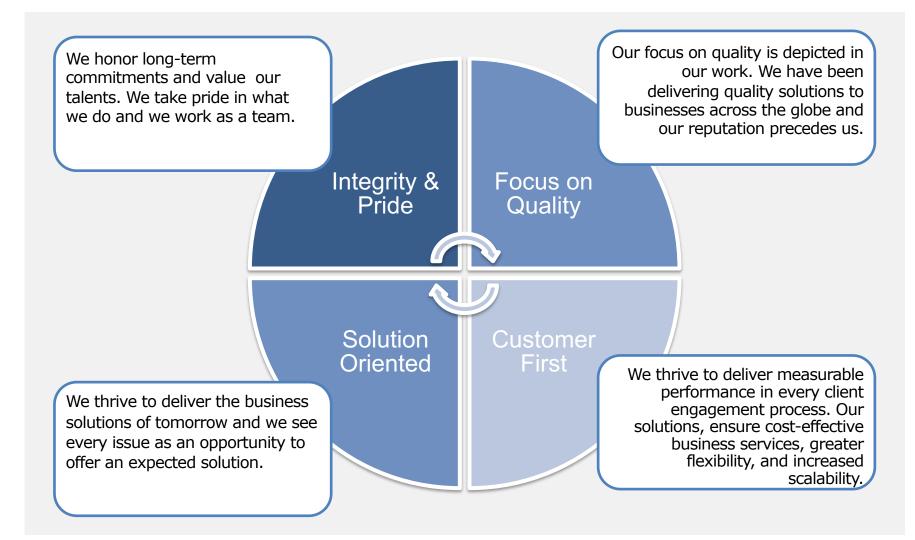
Corporate Philosophy

DRC Systems has championed technological innovation since its inception in 2012. With competent teams of developers, project managers, and strategists, we help our clients overcome their business challenges with customized software development.

We are a software development organization and deliver state-of-the-art IT business solutions to our clients across the globe. We combine technical expertise and business acumen to deliver great results.









Vision Mission

OUR VISION

To be the most sought-after enterprise service provider in the tech market and deliver solutions in the most critical business areas. Our mission is to be the best IT enterprise in the tech industry.

OUR MISSION

To consistently deliver cost-efficient and effective solutions through IT for the global market by creating a professional environment for our talent, stakeholders, and clients.



Services, Solutions, Capabilities

DISCOVERY

Our prolific business cum tech consultants schedule Discovery workshop to allocate and execute project in an efficient manner by assigning dedicated resources at reasonable rate.

DESIGN

We provide powerful & interactive design through wireframes and detailed prototyping. Front end development by DRC is class apart.

DEVELOPMENT

We are into web & mobile app dev. We provide efficient CMS for websites and also provide ecommerce store and e-learning platforms. We develop customized projects from scratch to finish.

INNOVATION

DRC offers Blockchain solutions, Big data storage and maintenance, Engineering services, internet of things powered solutions.



Services, Solutions, Capabilities

ASSURANCE

Security is a key aspect provided by DRC be it any platform. We provide manual, automatic and performance testing to solve even the tiniest of mistake.

DEPLOYMENT

DRC provides DevOps & cloud services to fuel your business activities. We are Salesforce provider and also offer IT support and maintenance for your bespoke needs.

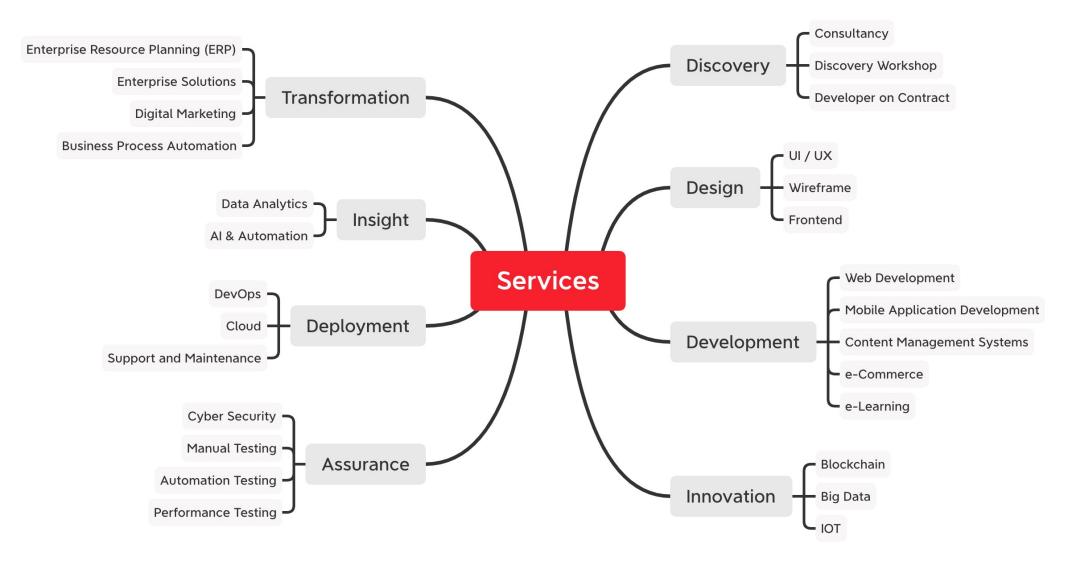
INSIGHT

DRC provides devops & cloud services to fuel your business activities. We are salesforce provider and also offer IT support and maintenance for your bespoke needs.

TRANSFORMATION

We provide ERP solution from planning to maintenance. We provide CRM, CMS and help improve SEO by digital marketing to generate more leads for your venture. We streamline processes by robotics & automation







Tools & Technologies

Frontend Technologies: Angular, React, Ember, HTML5, Bootstrap, JQuery Database Systems: MySQL, PostgreSQL, MariaDB, MS SQL, MongoDB, InfluxDB, Prometheus Backend / Scripting: Java, Python, .Net, PHP, Ruby, Node Frameworks: Spring, Struts, Django, Flask, .Net Core, Laravel, Yii, Rails, Express, Hadoop Content Management Systems: WordPress, TYPO3, Drupal, Umbraco, Contao, Silverstripe e-Commerce: Magento, Shopify, nopCommerce, WooCommerce, OpenCart, Prestashop, Oxid, Shopware e-Learning: Open edX, Moodle and Custom platforms Mobile Apps: Android, iOS Cross-Platform Technologies: Ionic, Flutter, Electron





Stability and Growth During the Crisis

NEW CUSTOMERS	RELEVANT SERVICES	CUSTOMER RETENTION
STRATEGIC	EMPLOYEE	
ACQUISITION	MOTIVATION	OPTIMISED PROCESSES
ALIGNED LEADERSHIP	QUALITY OF SERVICE	COST & EXPENSE OPTIMISATION



New Dimensions

Acquisition of Mugenesys Software Pvt. Ltd. Add new Enterprise accounts, explore new areas of interests and technologies in demand

Adoption of training, re-skilling, DevOps and Agile delivery to make company future ready

Expand and local presence in Global Markets



OPERATING REVENUE FOR THE QUARTER

Q4 FY 2020	Q3 FY 2021	Q4 FY 2021
221.0	481.7	635.9
*Amount in Lacs		

QoQ Change	32%	
YoY Change	188%	







OPERATING REVENUE FOR THE YEAR

FY 2020	FY 2021
1220.8	2059.5
*Amount in Lacs	

YoY Change	69%	
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PROFIT AFTER TAX FOR THE QUARTER

Q4 FY 2020	Q3 FY 2021	Q4 FY 2021
-202.2	-41.1	61.7
*Amount in Lacs		

QoQ Change	250%	
YoY Change	131%	





EBIDTA FOR THE QUARTER

Q4 FY 2020	Q3 FY 2021	Q4 FY 2021
-187.3	-19.6	131.1
*Amount in Lacs		

QoQ Change	769%	
YoY Change	170%	

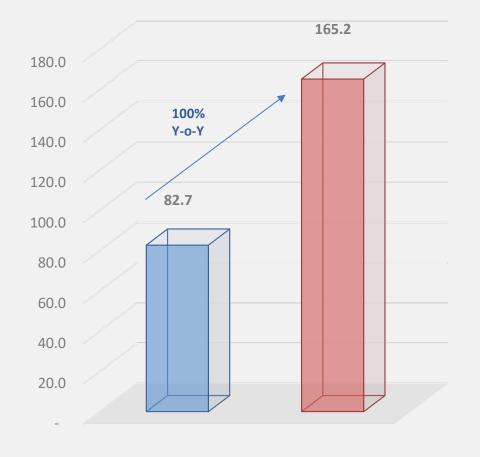




EBIDTA FOR THE YEAR

FY 2020	FY 2021
82.7	165.2
*Amount in Lacs	

YoY Change	100%		
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FY 2020 FY 2021



Financial Highlights

- Positive Cash flow from Operating Activities at INR 83.1 Lacs.
- Highest ever Quarterly and Yearly EBITDA at INR 1.3 Cr and INR 1.65 Cr respectively.
- EBITDA Margin at 21% for the Q4 FY 2021
 - **▲** 124% YoY
 - **▲ 607% QoQ**
- Improvement in Resource Utilization Levels
- Profit After Tax for Q4 FY 2021 was INR 62 Lacs
 - **▲** 131% YoY
 - **▲ 250% QoQ**



SUMMARISED PROFIT AND LOSS STATEMENT

	Quarter Ended			Year Ended	
Revenue	March 31, 2021	December 31, 2020	March 31, 2020	March 31, 2021	March 31, 2020
otal income from operations	635.9	481.7	221.0	2,059.5	1,220.8
Other Income	1.6	0.1	17.5	12.3	75.9
otal Revenue	637.5	481.8	238.5	2,071.8	1,296.7
Expenses					
mployee benefits expense	223.3	215.8	201.5	819.8	845.4
Contracting Expenses	241.9	225.5	-	933.5	-
inance costs	2.7	0.3	-	5.2	10.6
Depreciation and amortization	42.5	43.4	70.0	221.2	304.3
Other expenses	41.2	60.1	224.3	153.3	368.6
otal Expenses	551.6	545.1	495.8	2,133.0	1,528.9
Profit Before Tax	85.90	(63.3)	(257.3)	(61.2)	(232.2)
Tax expenses/ (credit)	24.20	(22.2)	(55.1)	(13.3)	(49.4)
Profit After Tax	61.70	(41.10)	(202.20)	(47.90)	(182.80)
EBITDA	131.1	(19.6)	(187.3)	165.2	82.7
Other Comprehensive Income, Net of Tax	7.3		5.2	7.3	5.2
Total Comprehensive Income for the Period (after tax)	69.00	(41.10)	(197.0)	(40.60)	(177.6)
PS	1.60	(1.06)	(10.92)	(1.24)	(9.87)



Conclusion

SUCCESSFUL FINANCIAL YEAR 20-21

STABILITY AND GROWTH DURING THIS CRISIS

FOCUS ON NEW BUSINESS AND EFFICIENCY

THANK YOU TO ALL OUR SHAREHOLDERS

www.drcsystems.com

